Letter from the President

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As we move into the fourth quarter of 2020, I want to thank all our contractor customers, dealers, associates, and vendors for their business and support of our company during this challenging year. Without all of your support, AEC would not be able to invest in our team and product line which results in new and exciting equipment models and product line launches to serve the concrete industry. Please be looking for new product announcements in January '21 at AEC's virtual WOC event.

As a family and a company, we believe we have been blessed to be a blessing. Therefore, we believe in giving back to our industry and our local community. To this end, our AEC sales team and associates have been busy lately giving back and serving as you will see in this newsletter. We are proud of the selfless service of our AEC Team!

We are pleased to partner with all our AEC dealers and distributors in the USA and around the world. Every so often, a unique partnership opportunity presents itself to AEC. Premier Concrete Equipment Pty. Ltd. (PCE) in Brisbane, Australia is one of these unique opportunities. Our vision at AEC is to help PCE to grow and become a vibrant international distributor for Allen Equipment in the key markets they serve. Congrats to the team at PCE for starting up operations in October of '20.

One of the hallmarks of AEC has always been the upward mobility of our Associates. Over our 56-year history, we have always promoted from within before looking outside of AEC for talent. The recent promotion of Brantley Rucker to Polishing Sales Representative is a great example our commitment to helping our team grow and develop. If you have an interest in learning about the Allen Precision Polishing System (APP System), please contact us at sales@alleneng.com.

Thank you again for your interest in Allen Engineering and Allen Concrete Equipment. We appreciate each of you.

Sincerely,



Jay M. Allen, President and Part Owner of AEC