# 2017 AEC SALES TEAM AWARDS

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We are incredibly proud of the sales team at Allen Engineering Corp. 2017 was a huge success thanks to all of their hard work! In recognition of truly exceptional accomplishments, several ofour salesmen received awards at our annual WOC Sales Meeting.



### PRESIDENT'S CIRCLE

• TIM DUTY - DIAMOND LEVEL

- For Sales In Excess Of \$5,000,000 & Exceeding Primary Budget Goals in 2017
- BRAD KETCHERSIDE SILVER LEVEL
  - For Sales In Excess Of \$2,000,000 & Exceeding Primary Budget Goals in 2017

#### OTHER AWARDS

- MARKET PENETRATION BRAD KETCHERSIDE
  - For Most New Accounts Opened in 2017
- DIALING FOR DOLLARS TIM DUTY
  - For Highest Total Sales Volume in 2017
- GROWTH JOEY WARD
  - For Greatest Sales Increase Over Prior Year in 2017
- SUCCESS TOM LEYES, JASON MORRIS & GARRY HAFERBIER
  - $\circ$  For Great Teamwork & Balanced Market Sales in Both Pro & Dealer / Rental Segments in 2017

### **2017 AEC DEALER AWARDS**

AEC is truly blessed with an incredible wealth of great dealers and distributors. Day in and day out they support the contractors who need our equipment. We truly could not do what we do without them! Each year at World of Concrete we hold a dealer reception to thank all of them, and have an awards ceremony to honor the very top performing dealers. Here are the award recipients for this year.



**PRO DEALER** Full Sales, Parts, Service Dealers (Any Number of Locations)

- 1. CMC Construction Services
- 2. ProContractor Supply, Inc.
- 3. Advanced Concrete Technologies

# **NATIONAL DEALERS** (25+ Locations)

- 1. HD Supply Construction & Industrial White Cap
- 2. Construction Supply Group
- 3. Ram Tool Construction Supply Co

# INTERNATIONAL DEALERS

- 1. ANCON Beton Pty. Ltd.
- 2. Interconex, Inc.
- 3. Markham Distributing

## INTERCONEX TOP DISTRIBUTORS

- 1. Jetco Panama
- 2. Promaq Mexico
- 3. Socomaq Chile